



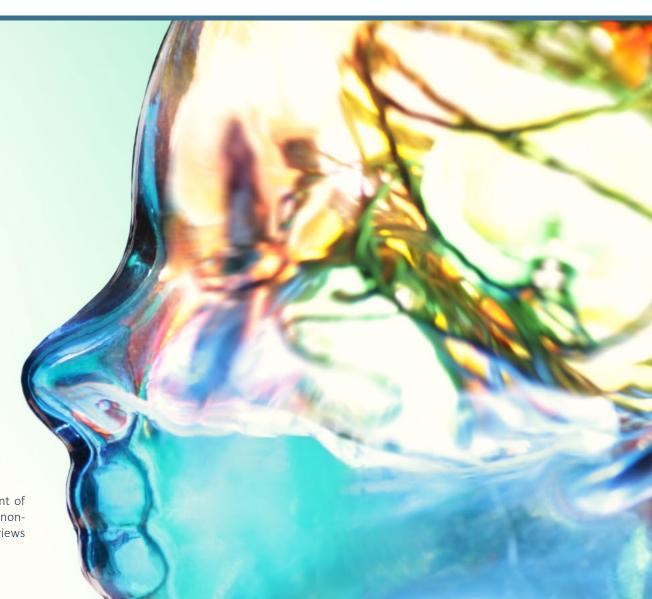


# Strategies to Provide Employee Feedback

Presented By: April Lewis

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#### **YOUR PRESENTER**









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"Human first, employee second." - April Lewis

#### After today, you will be able to

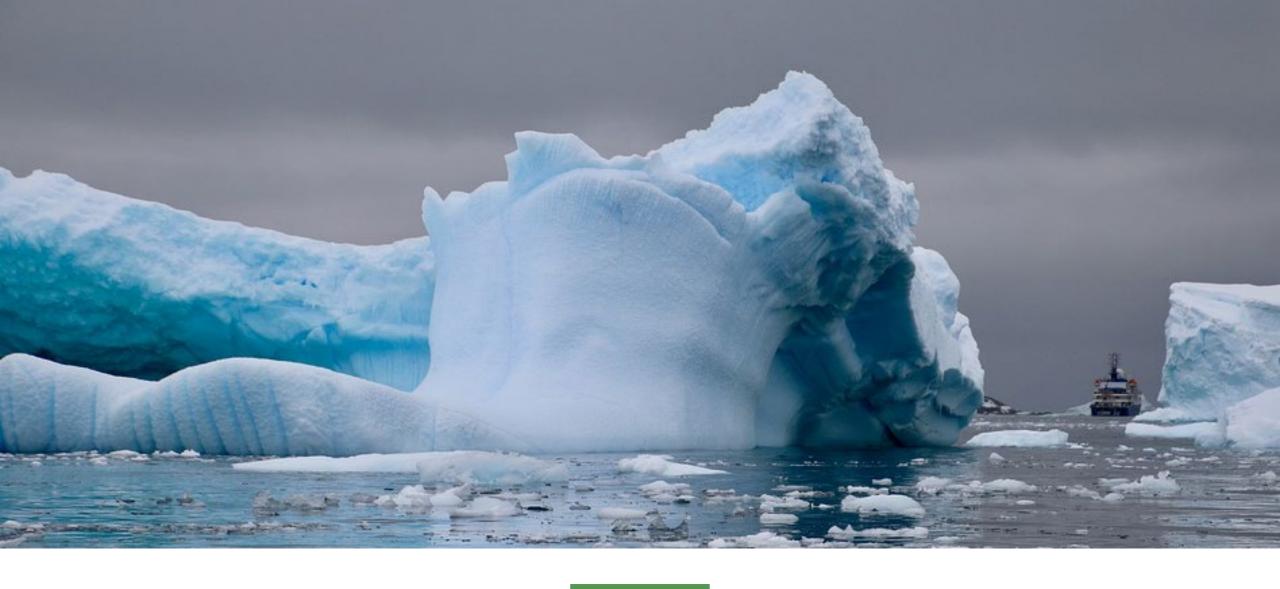






- Deliver productive feedback to your employee in-person and virtually
- Confidently and constructively provide feedback in positive and negative situations
- Cultivate a practice of giving consistent feedback





#### MINDFUL MOMENT









#### **RECEIVING FEEDBACK**

What was your *best* and *worse* experience receiving feedback?









#### **RECEIVING FEEDBACK**

What impacted how you felt about it?

Was it the feedback, how it was said, who said it, etc.?









#### WHAT IS FEEDBACK?

Information, or a reaction, to a product or a person's performance.









#### WHAT IS FEEDBACK?

Feedback is provided to improve a product or performance.

Feedback doesn't not focus on personality.



## WHY IS FEEDBACK IMPORTANT

- React to something that was produced
- Performance Review (good or bad)
- Initiate disciplinary action
- Grievance

















- It's a sensitive topic
- You are nervous
- Unsure how to address the situation
- Emotionally impacted by the situation
- You don't want to "over praise"
- You have unconscious biases
- Simply don't want to do!



#### IF NOT ADDRESSED...







- The situation is repeated
- There may be disruption
- Forget to recognize good behavior
- The "rumor mill" takes over
- Toxic, or unsafe, work environment
- The employee doesn't grow and develop









The goal is to give productive feedback.

Which means it has to *produce* a desired result.



#### **ABOUT ME**

- 10+ year healthcare background
  - FQHC, PCA, IPA, NACHC
- U.S. Army Veteran
- Currently serving as Interim COO of a FQHC
- Certified Executive Coach
- Certified Neurolinguistic Programming (NLP)
   Practitioner
- Certified D.I.S.C. Facilitator
- Education: Mass Communications and Human Services
- Lover of tacos











#### **STORYTIME**







## 10 days of silence











## THE INTENT OF YOUR FEEDBACK IS MOST IMPORTANT









# Proper preparation prevents poor performance.

-Professor Jeralds University of South Carolina



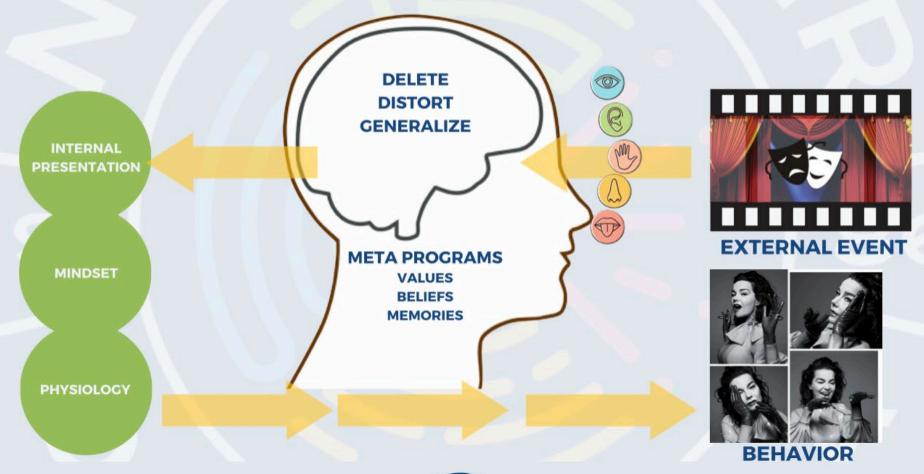




## Strategies to Give Employee Feedback

#### The NLP Communication Model









## WHAT HAPPENS WHEN YOU COMMUNICATE







Words - 7%
Tone - 38%
Body Language - 55%

## 3s to Feedback Success







## Stage

Situation

Solution















#### Location

Where is the best place to have the conversation

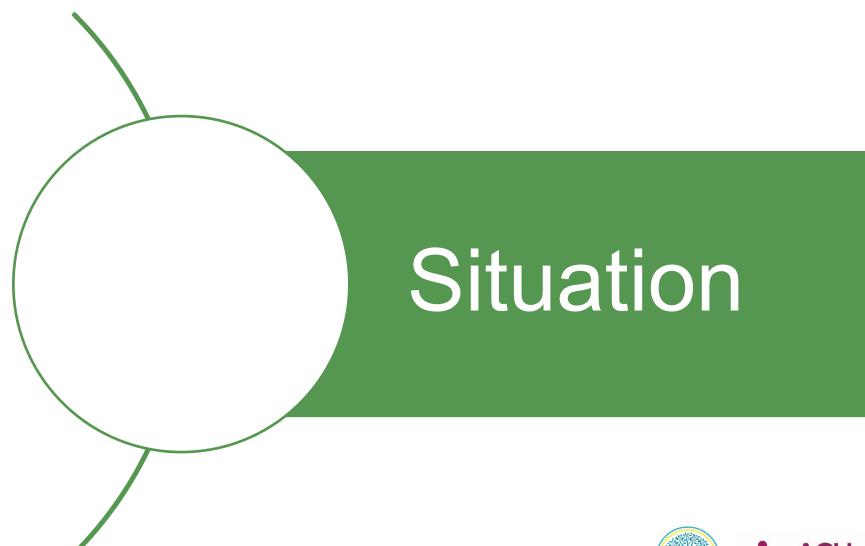
#### **Set the Stage**

#### Time

When is the best time to have the conversation. Consider calendar, timing of incident, external events

#### **Framing**

Build rapport and state the purpose and intent of the conversation









#### **State the facts**

Say what happened or did not happen

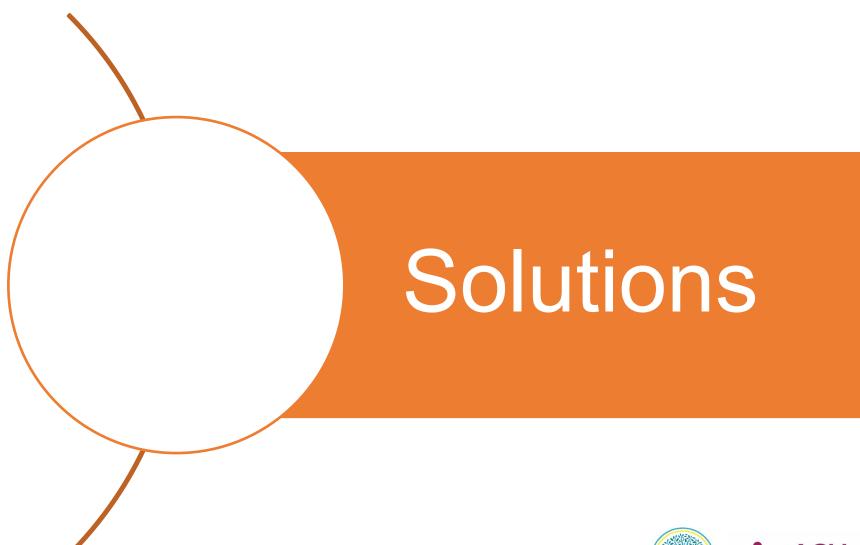
#### **Situation**

#### **Objectivity**

Do not give advice and remain neutral

#### **Impact**

What happened as a result of the behavior









#### **Desired Outcome**

What do you want to happen after the conversation

#### **Solution**

#### Listen

Allow your employee to respond to the situation

#### "Throw" to next event

State expectations moving forward; or how to continue positive behavior



**RECAP** 

State the Situation. Stick to the Facts

Share how the solution















#### **TIPS TO ENGAGE**

- Safety is top priority physical and psychological
- Reschedule if the conversation gets heated
- Bring in a witness if needed
- Reframe "why" questions
- Don't take anything personally
- Lead the conversation to the desired outcome

## CULTIVATE A PRACTICE OF GIVING FEEDBACK

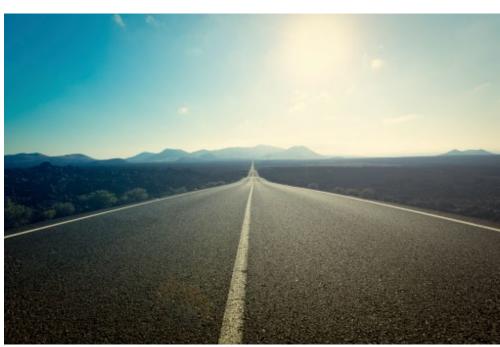






- Facilitate recurring 1:1s and share feedback
  - Empower your employee
  - Be consistency
  - Compassionate check-ins
  - Address and remove blockers
  - Listen and coach

- Be fair and equitable when giving praise
  - Create a space to share success stories
  - Spotlight exceptional work



#### **QUESTIONS**









## Let's connect and continue the conversation!

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#### **STAR<sup>2</sup> CENTER RESOURCES**

- Self-Assessment Tool
- Health Center Provider Retention and Recruitment Template
- Financial Assessment Tool
- Strategic Workforce Planning Workbook
- Chief Workforce Officer Toolkit
- Building an Inclusive Organization Toolkit
- Pay Equity Checklist

You can find all of these resources and more by visiting: https://chcworkforce.org/bundle/star%c2%b2-center-original-resources/

Webinar: Dick Finnegan – The Power of Stay Interviews





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